

Why? Who? And how much? Is it the right time to sell your business?

Call or email us for a complimentary business valuation assessment.
SCOTT WOOD T 801.453.6845 E scott.wood@coldwellutah.com

**Coldwell Banker Mergers & Acquisitions
has helped over 1,000 business
owners sell their companies.**

**Our start-to-finish transaction advisory
service for business owners includes:**

- › No cost, no obligation business valuation
- › Preparing the business information into a professional Offering Memorandum
- › Prospecting for potential strategic and financial buyers
- › Negotiating proposals for owner's benefit
- › Managing the due diligence process for owners under contract to sell
- › Coordinating with owner's legal and financial advisors



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About us.

Our goal is to understand your specific exit strategy so we can better tailor an M&A process that will maximize the value and ensure the success of the transaction.

Our services cover the full spectrum of M&A transactions, from business valuation and due diligence to transaction structure and closing.

WHAT'S MORE, OUR "SUCCESS FEE" MEANS WE DON'T GET PAID UNTIL YOUR DEAL IS SUCCESSFULLY CONCLUDED—and a team who have completed hundreds of transactions will work with you to ensure your satisfaction.

Recent successful transactions.



Manufacturer of medical products. Acquired by a Southern California strategic buyer.



Manufacturer and online marketer of laminate wood flooring. Acquired by high net-worth individual.



Advised on the recapitalization of a multi-concept restaurant group with \$65 million annual sales.



Advised seller of 52 Little Caesars franchises in Utah and Colorado—the largest franchisee in the system.



Recapitalization of a 14-store Western jewelry chain by a Houston-based private equity group.
